

Solutions

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Direttore Divisione Rotative

manroland Italia Spa
XV Tecnomeeting
Roma

1. Increase revenue



2. Reduce production costs



Solutions to increase revenue

New materials

- Inks: neon, metallic, scented
- Papers: transparent, colored, high white/upgraded, high grammages



New folds

- Flying pages and halfcover
- Plow folds for super panorama and many other creativ options



Add ons

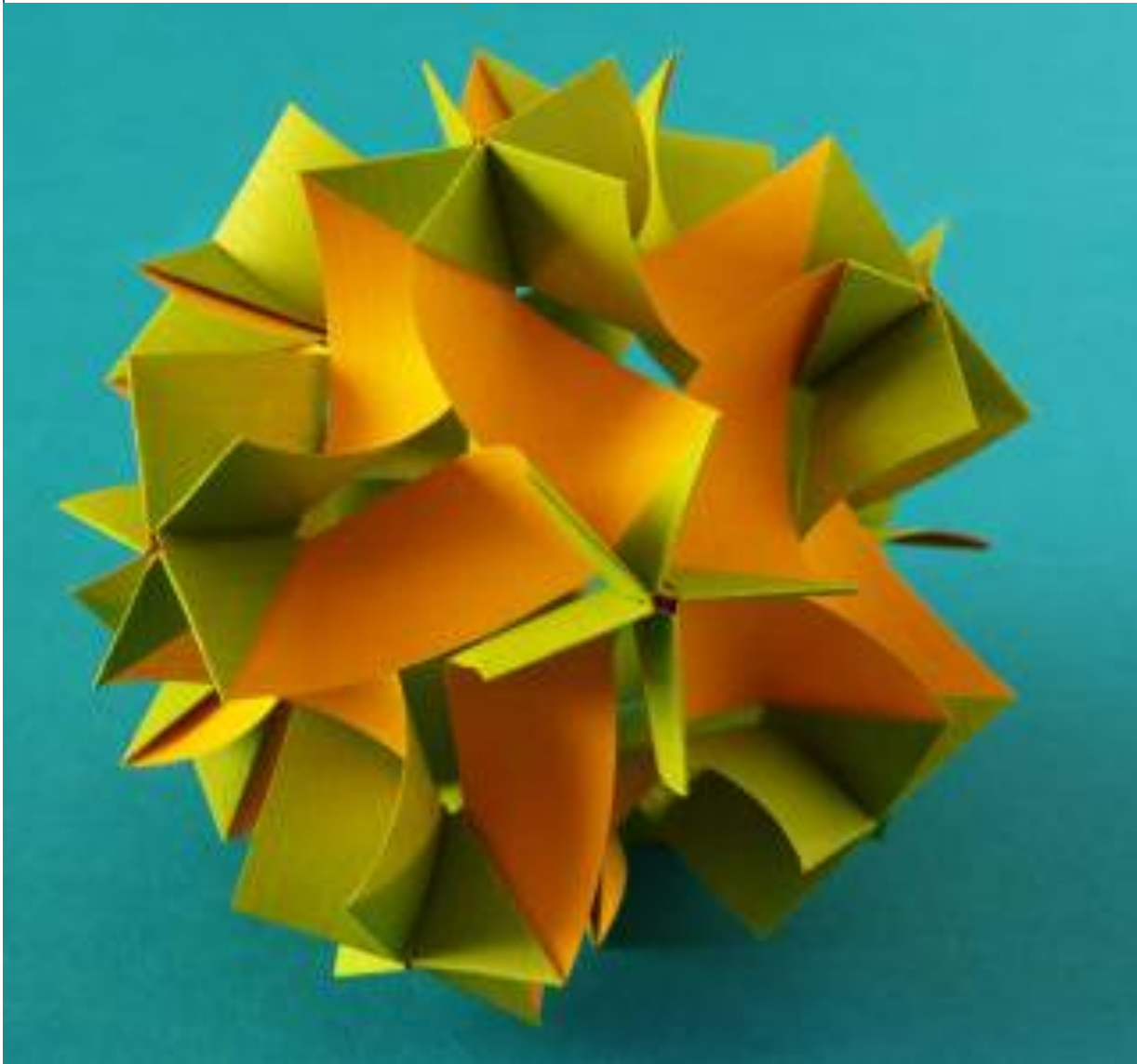
- Card gluers



Personalization and interaction

- Integrated Inkjet
- Upcode
- Augmented Reality





**New folding
variations:**

Halfcover&flying page

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Detroit Newspaper Agency, USA

Handelsblatt, Germany





Süddeutsche Zeitung, Munich:

- Flying page used for festival program

Half-cover variations: Flap inside

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Chile

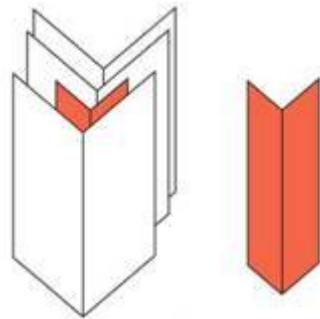
- Half-cover with bleed



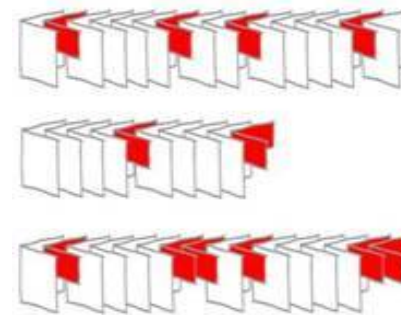
Half-cover variations: Flying page

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- Flying page positioned inside the product



- Flying page as center spread for tabloid
- Pick-up Book in tabloid



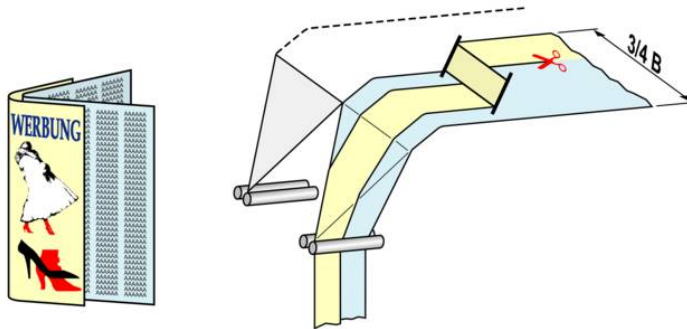
Half-cover Variations: Flying page

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Gazeta Wyborcza, Poland:

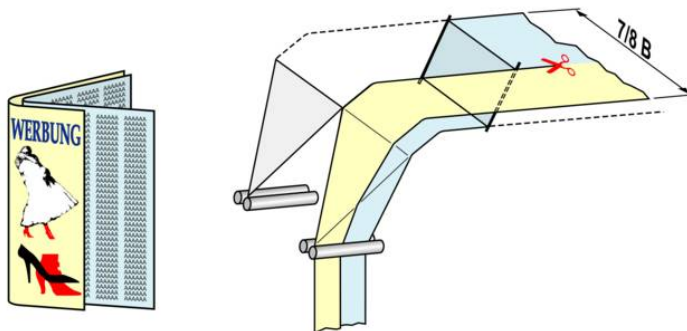
- Flying page as wrap-around and booklet
- Combined with ad on last page





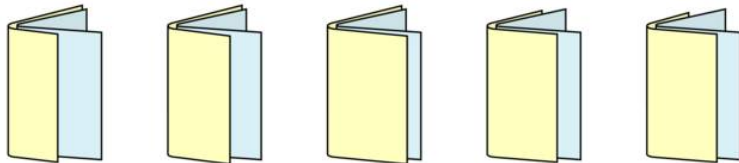
Flying page:

- Single page wide ribbon shifted to middle of former
- A flying page covers half of each – the first and the last page of a book of a newspaper
- Possible to run on all formers



Half cover:

- 7/8-wide ribbon to be run straight over the former
- Half cover production means that half of first page of newspaper or section is covered, last page of the paper or section is in full page widths.
- Possible to run on all formers
- Attention: change in dampening system (1/2 page wide shutters) PECOM and Pin position necessary.
- Different page widths on first and last page possible.



Mini Plow-Fold

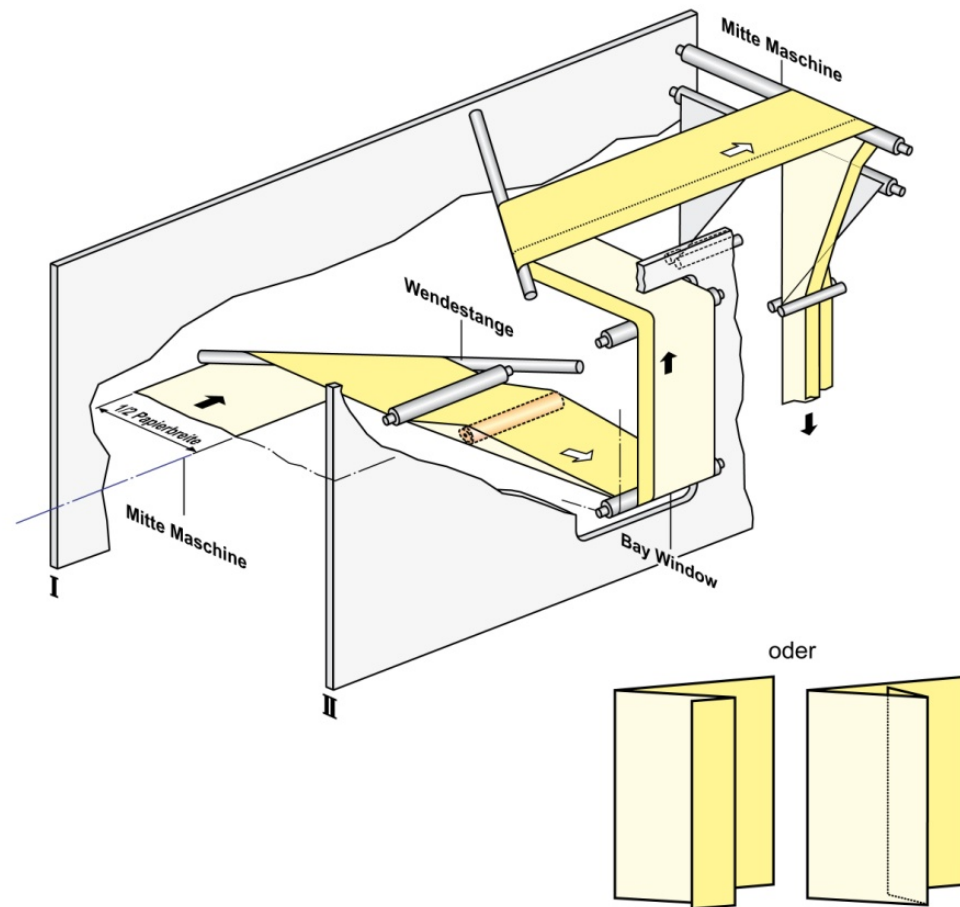
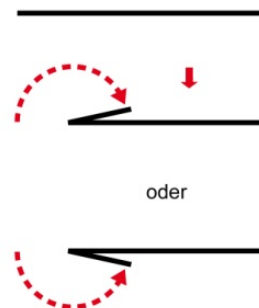
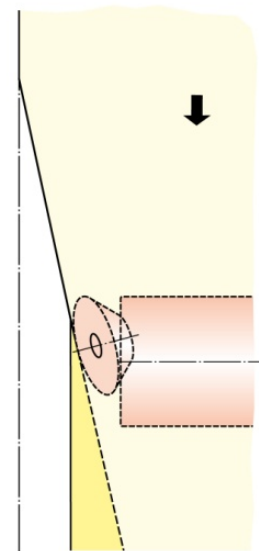
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Integrated Mini-Plow

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- Plow of max. 80mm
- Up or down, left or right
- Upgrade possible
- Simple manual operation



The Mini Plow

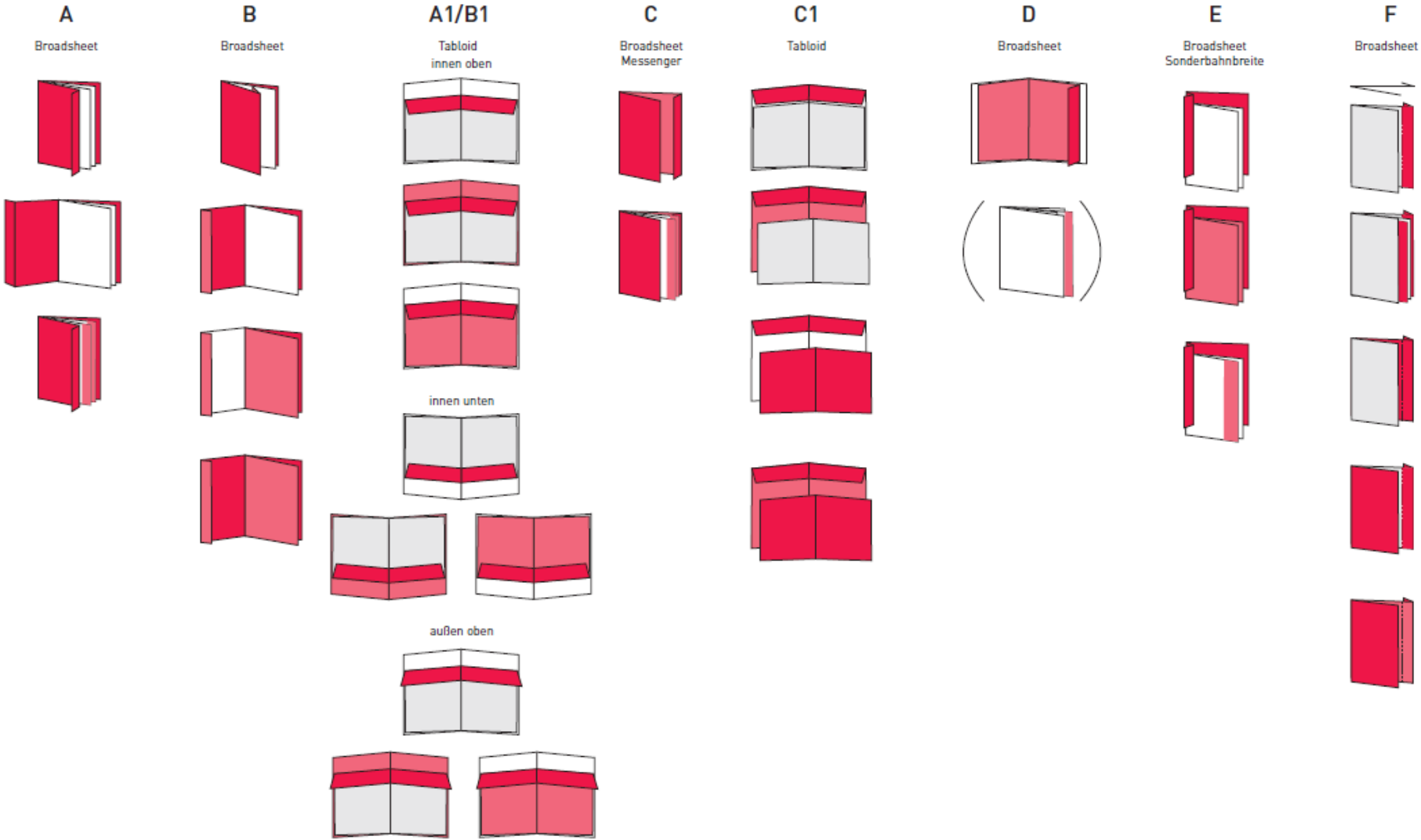
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- in manroland 's test facility in Augsburg



Product Designs with the Mini Plow

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Creative folding: Superpanorama

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The Age, Australia



Zig-Zag Fold

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- **Hindustan Times, India**
printed on REGIOMAN with plowfold



”N-type“ with plow fold

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Publico, Lisbon/Portugal



Production possibilities Superpanorama

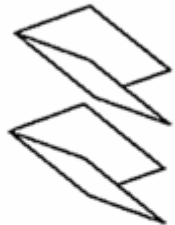
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8 pages altar fold, "M"-Type



8 pages altar fold, outside, "W"-Type



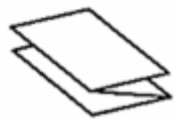
2 x 4 pages, "V"-Type



6 pages, "G"-Type



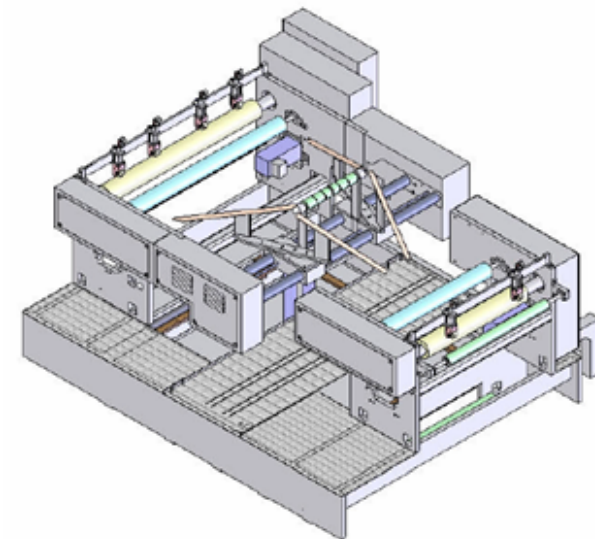
4 pages with inside folds, "C"-Type



6 pages, 1-pages altar fold, "N"-Type

How to run a Super Panorama:

- Angle full web centered to former board
- Plow both sides 1 page wide



1. Increase revenue



2. Reduce production costs



Web Widths Reduction

- Paper cost saving due to smaller web widths



Quickstart

- Automated pre inking



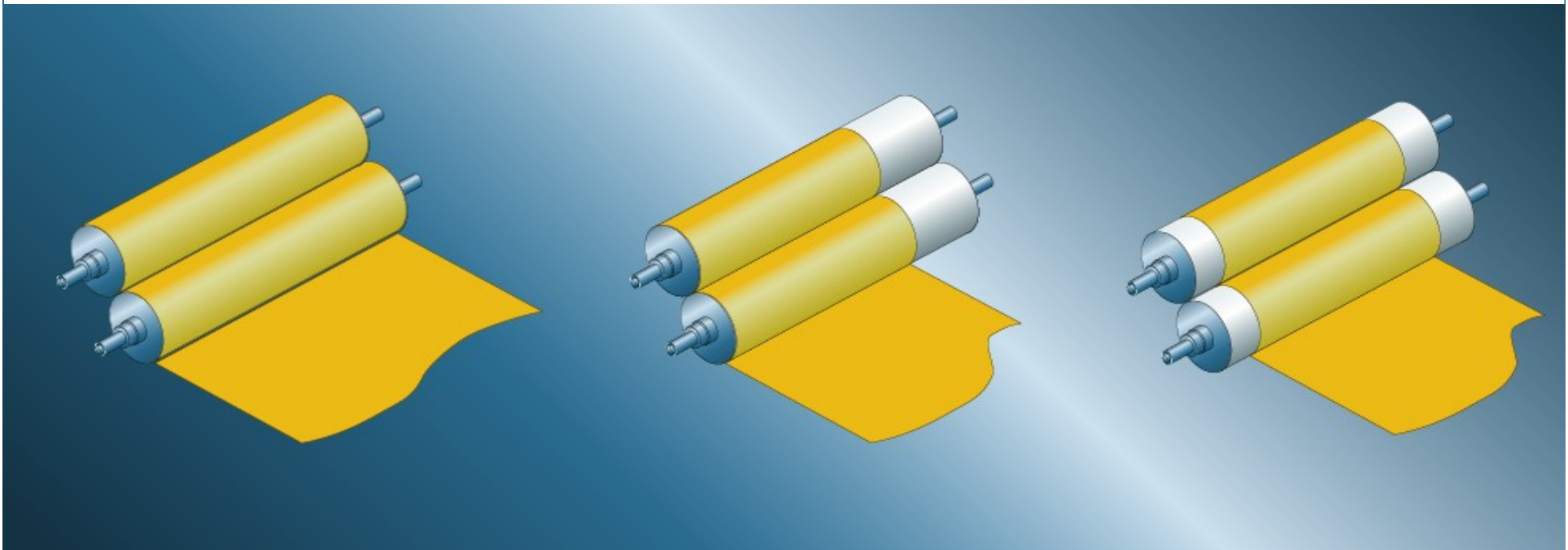
Automatic Waste Gate Control

- Selective copy-specific opening and closing of the waste gate



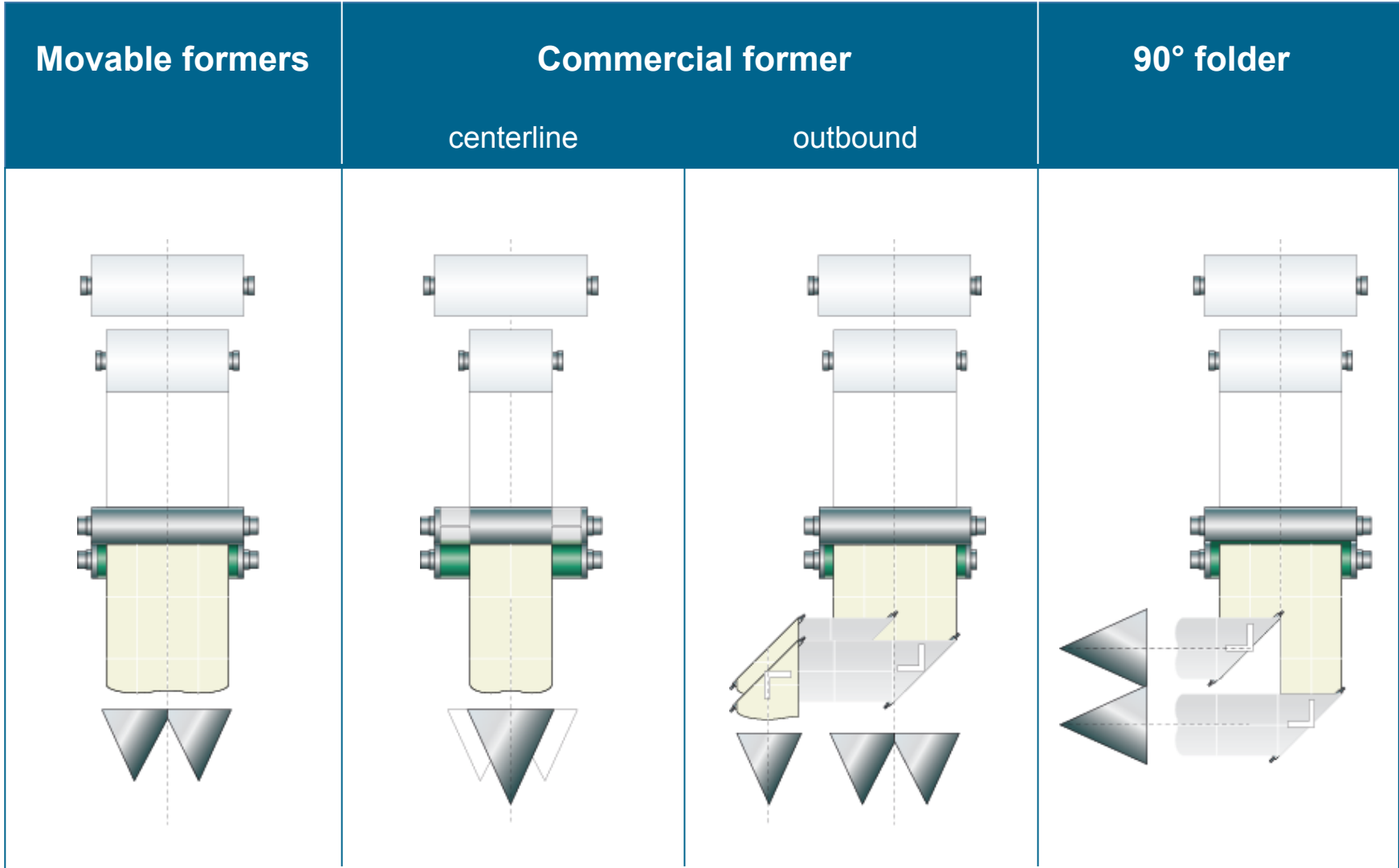
Web width variability

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Web width variability Solutions

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Former boards

Adjustments with movable formers

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- One former board including the following lead-in rollers and the pair of drag rollers positioned together on one sideframe
- Each individual former therefore moved towards the other former board for web widths variation
- The adjustment of the former board manually, if the reduced web width is used occasionally or if regularly:
the adjustment of the former board motorized and presettable for the different web widths via the PPM station (optional)

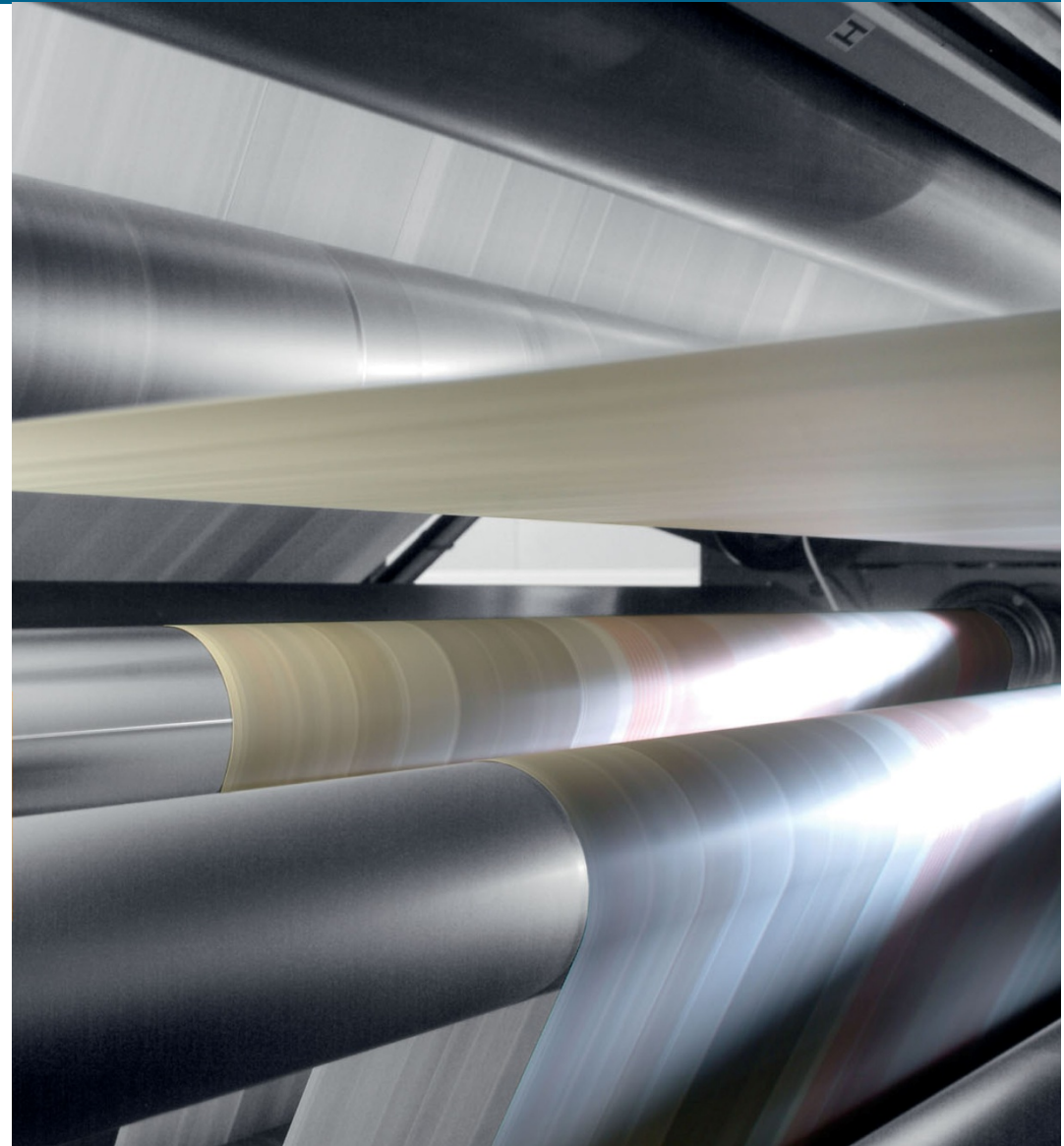


Web width variability

Additional benefits for the customer

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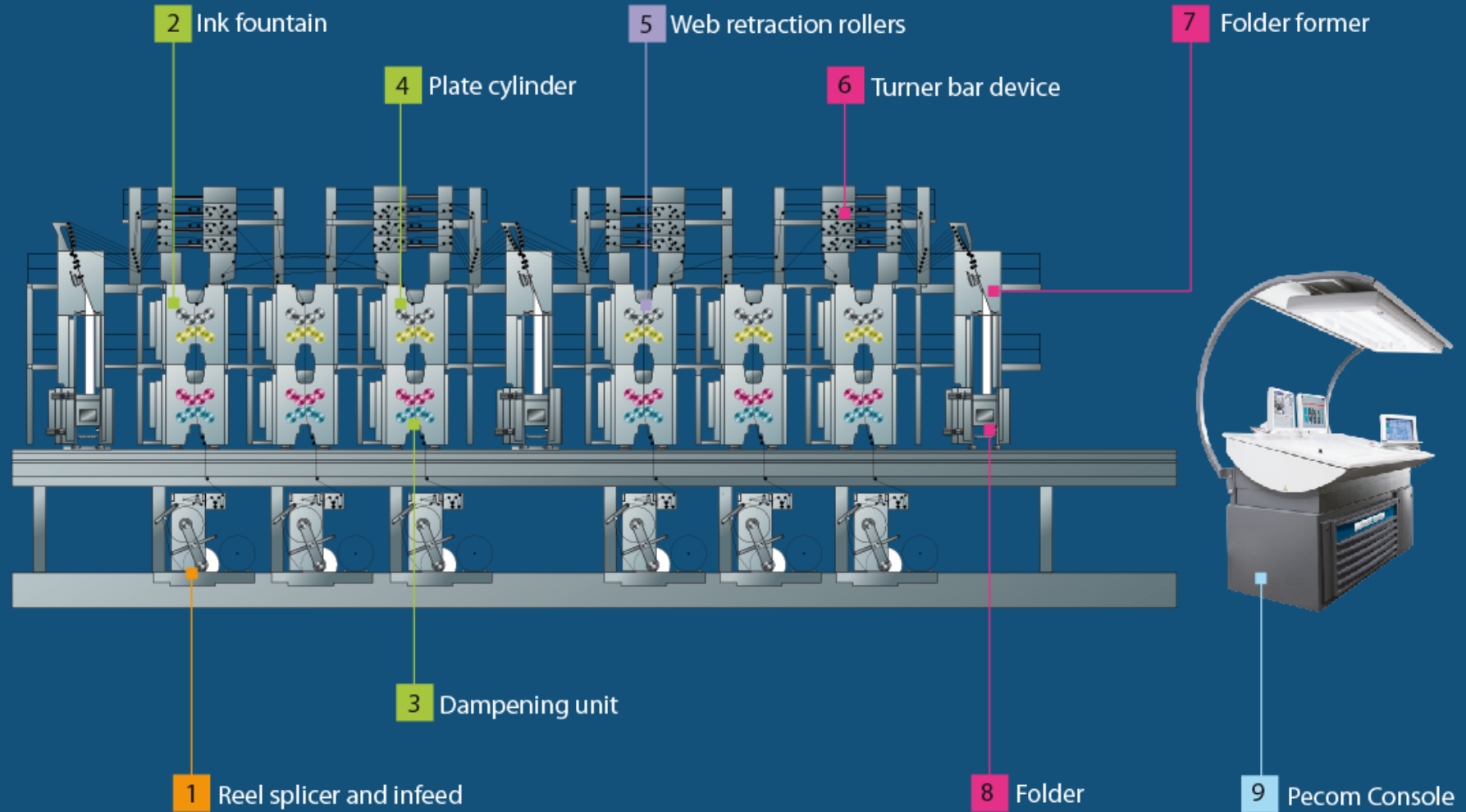
- Additional products – higher efficiency of the press
- Increased flexibility
- For one web or all webs
- Cost reasonable automatic change over as required



Overview

Automated adjustments

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Web Widths Reduction

- Paper cost saving due to smaller web widths



Quickstart

- Automated pre inking



Automatic Waste Gate Control

- Selective copy-specific opening and closing of the waste gate



Quickstart Introduction

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- For low ink density-related paper waste rates at start-up and re-start, we offer our "Quickstart" upgrade
- Quickstart is an automated pre-inking module from manroland that is integrated in the press acceleration phase
- With Quickstart you can produce saleable copies shortly after printing starts
- Quickstart takes the ink and paper combinations used into account



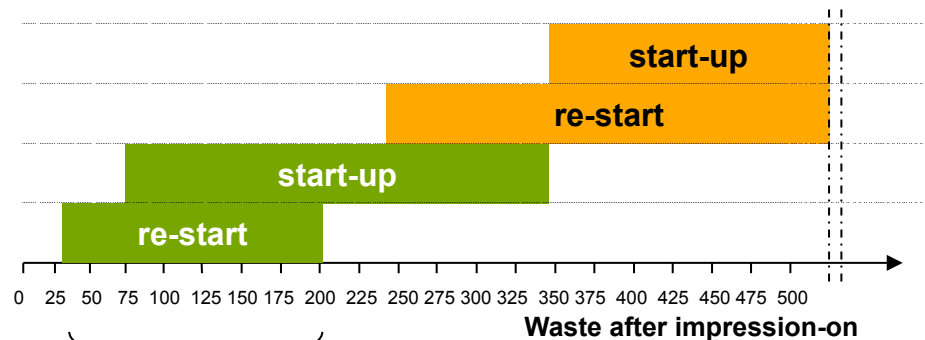
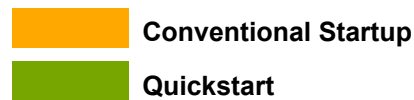
Pre-inking with Quickstart with and without disengagable film roller

- Integrated in automatic acceleration
- Pre-inking only after inking unit wash-up
- Pre-inking independent of the print form with n% zone opening
- Constant pre-inking time with constant press speed
- The Quickstart parameters control the ink fountain revolution speed depending on the paper and ink
- Pre-inking takes place again after plate change and inks are changed (only with disengagable film roller)
- Optimisation of the acceleration/deceleration sequences
- Low ink density-related paper waste rates at start-up and re-start

Automation & Workflow

Example: Quickstart - potentials

Process – depending waste areas at start-up of a 48-page press



30-200 copies restart-waste

75-350 copies startup-waste

Quickstart

- Optimum of ink presetting, pre-inking, offset sequences and washing sequences
- Pre-inking at acceleration
- Regard of edition changes
- Process optimization
- Waste potential areas: see diagram

Quickstart

The Quickstart Sequence

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Quickstart reduces costs, web for web, year for year

- 4/2 printing unit
- 16 four-colour pages
- 300 production days in a year
- An average of 2 start-ups per day
- An average of 100 fewer waste copies per start-up
- € 0.01 production costs per page
- Cost savings: $16 \times 300 \times 2 \times 100 \times 0.01 = € 9.600$

With 3 printing units the annual savings amount to € 28.800



A conservative calculation

Web Widths Reduction

- Paper cost saving due to smaller web widths



Quickstart

- Automated pre inking



Automatic Waste Gate Control

- Selective copy-specific opening and closing of the waste gate



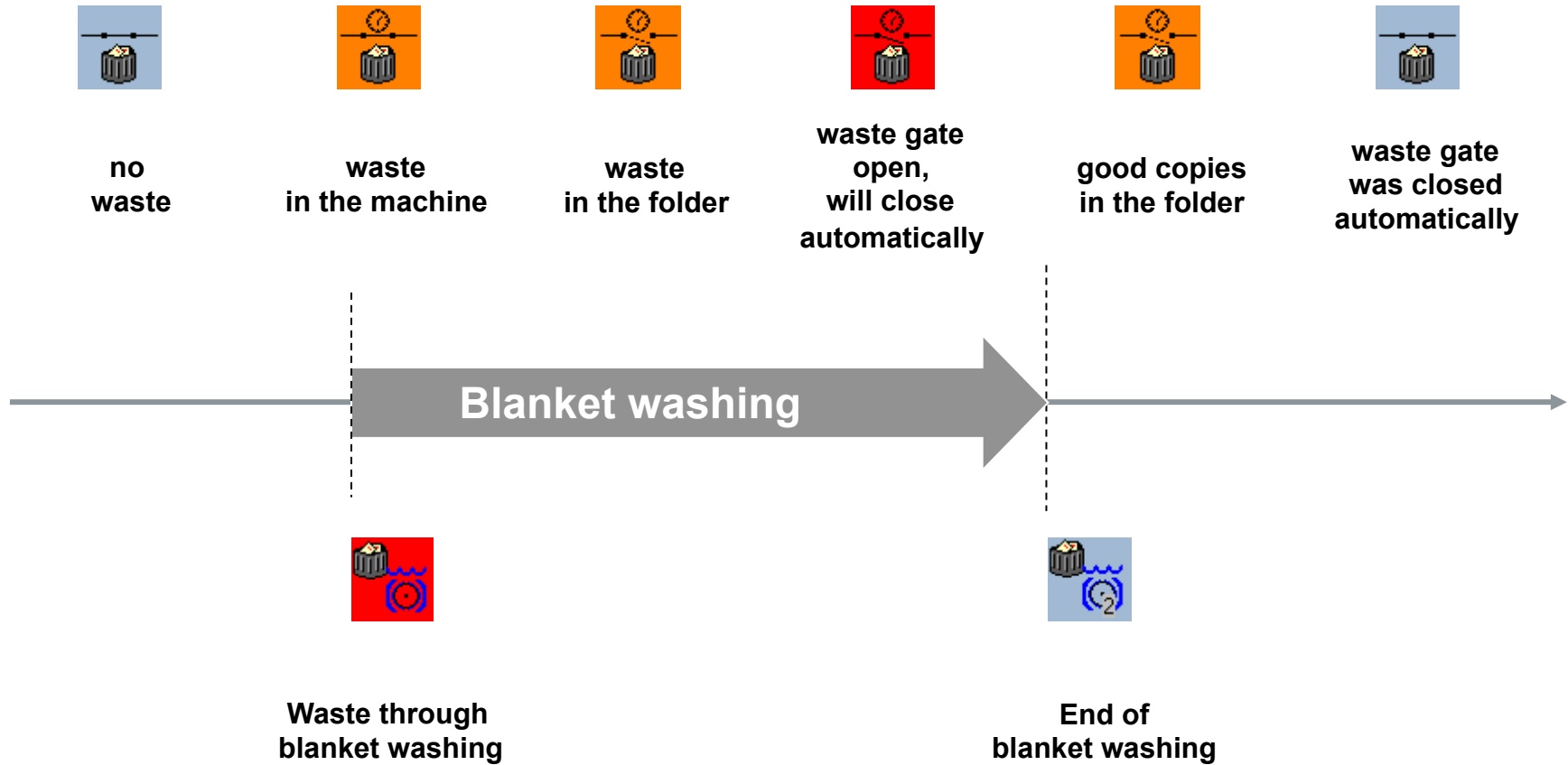
Automatic Waste Gate Control Introduction

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- This technical enhancement enables different types of waste to be automatically diverted
- The purpose is to minimize waste rates and significantly reduce the customer's production costs



Visualization of a complete fully-automatic waste gate course of events



Grazie per Vs. attenzione!

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